



Press Release – July 24, 2023

Freelance.com strengthens its service offering in the employee portage market through the acquisition project of the OpenWork group.

Freelance.com (**Euronext Growth Paris – FR0004187367 – ALFRE**), a leader in connecting companies with external talents, announces the signing of a reciprocal purchase agreement with the OpenWork group, a specialist in employee portage for independent workers, mainly present in France and Belgium.

The completion of the operation is expected in September.

Freelance.com, already a significant player in the employee portage market, will enhance its offering, particularly for consultants seeking strong digital experience.

« Our goal is to create synergies between our two areas of expertise to establish Freelance.com as a leader in the European employee portage market. The combination of our respective positions and the high-quality image of Freelance.com and OpenWork among consultants will enable us to expand our client portfolio and provide value across all market segments. This merger will also strengthen the digitalization of tools and the quality of service for the employees. »

Laurent Perret, Deputy General Manager of Freelance.com in charge of employee portage.

« The alliance between Freelance.com and OpenWork is very promising for the employee portage market, both in France and internationally. The digital performance combined with a strong focus on client relationships will attract many talents. The future of work lies in being independent while benefiting from employee protections. With this acquisition, Freelance.com will leverage the expertise of an established player in the employee portage field. »

Jean-Hugues Zenoni, President of OWG.

About Freelance.com Group:

Positioned at the heart of the labor market transformation, Freelance.com is the French leader in connecting companies with external talents. The group relies on a community of 370,000 consultants and experts working as freelancers or in highly specialized SMEs. Freelance.com offers a comprehensive range of services, including expertise sourcing, external resource management, project management, employee portage, and compliance management. With a revenue of €800.2 million in 2022 (€820.7 million GMV) and a presence in France and internationally (Germany, England, Morocco, Switzerland), Freelance.com is the reference player in the "Future of Work" with a mission to free, simplify, and secure the relationship between companies and their external talents.

Name: FREELANCE.COM

ISIN code: FR0004187367

Ticker: ALFRE

Number of shares comprising the share capital: 56,535,254

For more information, visit <https://www.freelance.com>

About OpenWork

OpenWork positions itself as an accelerator for consultants, providing them with the means to develop their activity. Their mission is to simplify the daily lives of independent workers and protect them through the employee portage status.

In 2022, the OpenWork group billed €70 million in services on behalf of its 1200 consultants, mainly in France and Belgium.

For more information, visit <https://www.freelance.com> and <https://www.openwork.co/>

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