

Annual turnover 2019: €237.1M organic growth of 26%

- 23% growth in the 4th quarter 2020
- Fourth year and 16th consecutive quarter of double-digit growth

Freelance.com (Euronext Growth Paris - FR0004187367 - ALFRE), the leading intermediary between companies and freelancers/SMEs, has published its consolidated turnover for the 2019 financial year, ending 31 December 2019.

Unaudited data in M€ (French standards)	2019 consolidated	2018 consolidated	Change
Turnover 9 months	164.7	128.5	+28%
Turnover 4 th quarter	72.4	59.0	+23%
Cumulative turnover 12 months	237.1	187.5	+26%

Freelance.com has achieved a good end to 2019, despite the period of economic uncertainty during the 4th quarter of the financial year (period from ¹ October to 31 December), the group recorded a consolidated turnover of €72.4M, up 23% compared to the 4th quarter of 2018.

€237.1M turnover in 2019

At the end of the 2019 financial year, the consolidated annual turnover amounted to €237.1 million, up 26% organic growth compared to the 2018 financial year, reinforcing the Group's growth strategy.

Freelance.com has thus exceeded its latest adjusted turnover target (€237.1M vs €235M).

Geographically, France totalled €179.4M in revenue in 2019, representing 76% of the group's consolidated total. Annual growth is 32% in France. International business (Germany, Morocco, Switzerland) accounted for €57.7M in turnover, with annual growth of 13%.

Outlook 2020

Freelance.com, which has just announced exclusive negotiations with a view to a strategic merger with Inop's, will shortly be communicating its development and growth objectives for 2020.

The Group's ambition is already to exceed the €500M turnover threshold within 3 years.

Upcoming events:

- Publication of 2019 annual results on 24 April 2020, after the Euronext markets have closed
- Annual results presentation day 2019, 27 April 2020, organised by Gilbert Dupont
- Midcap Partners Conference 13-14 May 2020, Pavillon Dauphine, Paris



- Publication of the turnover for the 1st quarter 2020 revenue on 19 May 2020, before the Euronext markets open
- SFAF Midcap Day, 9 June 2020
- Gilbert Dupont Small & Midcaps Forum on 18 June 2020

About the Freelance.com group

At the heart of the transformation of the world of work, Freelance.com is the benchmark global platform for the talent - business ecosystem. Its range of solutions - talent recruitment, resource management, wage portage and compliance, etc. - freeing up energies so that talent can have the greatest impact where it is used. Simple, easy to read, intelligent and collaborative, these solutions make life easier for companies and talents, accelerate their success and contribute to the development of liberated work with humanity and responsibility. A pioneering and daring player, Freelance.com has continued to expand its know-how to master the entire ecosystem between companies and talent, with more than 1 million people using its platforms. With 15 regional branches and 4 international locations (Germany, Morocco, Switzerland, UK), the Freelance.com group achieved a turnover of €237M in 2019 and aims to continue its double-digit growth in 2020. The Freelance.com group is listed on Euronext Growth in Paris.

Text: FREELANCE.COM ISIN

Code: FR0004187367

Mnemonic code: ALFRE

Number of shares comprising the share capital:

35,770,284 More information on Freelance.com

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