



#WeAreAllChangeMakers

Press release - 30th August 2021

**Excellent growth of Freelance.com:
+78% growth in the second quarter of 2021
+60% over the ^{first} half of 2021**

Freelance.com (**Euronext Growth Paris - FR0004187367 - ALFRE**), the leader in the relationship between companies and their external talent, has published its consolidated turnover for the ^{first} half of the financial year 2021 (period starting from 1st January to 30th June 2021).

Unaudited data in €m (French standards)	2021* Consolidated	2020 Consolidated	Variation
Turnover 1 st quarter	98.8	69.2	43%
Turnover 2 nd quarter	113.2	63.7	78%
Turnover 1 st half of the year	212.0	132.9	60%

*including Inop's since 01/07/2020 and Coworkees since 05/03/2021

A model that is popular with the market and is growing faster than expected

In the 2nd quarter of 2021, Freelance.com's consolidated turnover amounted to €113.2 million, with 78% growth, including 21.5% organic growth**.

For the first half of 2021 as a whole, consolidated sales rose by 60% to €212m (15% organic sales)

In France, Freelance.com had total revenues of €183.3m in the first half of 2021, representing 86% of the Group's consolidated total. The business grew by 73% in the domestic territory.

Despite the restrictions still in place in many countries, international business grew by 6% over half a year (+25% for the 2nd quarter of 2021 alone), to €28.7m, representing 14% of total sales.

The first half of 2021 exceeded our budget projections with the successful integration of the Inop's Group into the historical Freelance.com business being strongly demonstrated. Our key clients recognise this mutual enhancement and open up new areas of collaboration for our teams.

At this stage, and in view of its indicators and order books, the Group is very confident in its ability to achieve strong growth in 2021, while continuing its transformation programme with the recent acquisitions of Coworkees and TMC France in order to approach its markets with even greater added value for its customers.

The ongoing process of acquiring Helvetic Payroll and its terms and conditions will be the subject of a press release in the coming weeks.

Upcoming events:

- Publication of half-yearly results on 25th October 2021 after the Euronext markets close.

About the Freelance.com Group

Positioned at the heart of the labour market's transformation, as the French leader in the relationship between companies and their external talent, Freelance.com relies on a community of 370,000 consultants and experts working as freelancers or in hyper-specialised SMEs.

The Freelance.com Group offers a complete range of services: sourcing of expertise, management of external resources, project management, umbrella companies, compliance...

With a proforma turnover of 376.3m€ in 2020* and established in France and abroad (Germany, England, Morocco, Singapore, Switzerland), Freelance.com is one of the leading players in the *Future of Work* with one goal: to free, simplify and secure the relationship between companies and their external talent.

* Pro forma 2020 turnover following the merger with INOP'S on 18th June 2020.

*Organic growth is based on a comparison of pro forma turnover.

Wording:

FREELANCE.COM

ISIN Code: FR0004187367

Mnemonic code: ALFRE

Number of shares comprising the share capital: +33 37 459 685

For more information, go to:Freelance.com

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