



Press release - 17 May 2021

Turnover in Q1 2021: +43%

The freelance.com group (**Euronext Growth Paris - FR0004187367 - ALFRE**) has published its unaudited consolidated turnover for the first quarter of the 2021 financial year (period from 1 January to 31 March 2021).

Unaudited data in € m (French standards)	2021 Consolidated	2020 Consolidated	% var.
Turnover in Q1	98.8	69.2	43%

In the first quarter of 2021, the freelance.com group generated a consolidated turnover of €98.8 million, up 43% over the period.

In France, the freelance.com group generated a consolidated turnover of €85.1 million in the first quarter of 2021 (+58% growth compared to the first quarter of 2020, given that Inop's joined the group on 18 June 2020), representing 86% of the group's total activity for the period. On a pro-forma basis, the group grew 12% in France.

Internationally (Germany, Morocco, Singapore, Switzerland), business is picking up and was down 10% in Q1 2021 to €13.7m (14% of total business).

The management of the freelance.com group is confident that it can achieve its objectives of double-digit organic growth for 2021 with a gradual return to the pre-Covid order-taking dynamic and a resumption of international assignments.

The good first quarter of 2021 for the freelance.com group, combined with the good progress being made in exclusive negotiations with the Helvetic Payroll group, allow us to maintain the forecast of achieving a pro forma turnover of more than €600 million from 2021 and the ambition of reaching €1 billion by 2025.

Upcoming events:

- Annual General Meeting: 18 June 2021
- The Investor Access Event on 27 & 28 June 2021

About the freelance.com group



Positioned at the heart of the transformation of the labour market, as the French leader in relations between companies and their external talent, freelance.com relies on a community of 370,000 consultants and experts working as freelancers or in hyper-specialised SMEs.

The freelance.com group offers a complete range of services, including sourcing expertise, external resource management, project management, wage portage, compliance.

With a proforma turnover of € 376.3m in 2020* and a presence in France and abroad (England, Germany, Morocco, Singapore, Switzerland), freelance.com is one of the key players in the *Future of Work* with a mission: to free, simplify and secure the relationship between companies and their external talent.

* Pro forma 2020 turnover following the merger with INOP'S on 18 June 2020.

Wording: FREELANCE.COM

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Mnemonic code: ALFRE

Number of shares comprising the share capital: 37,209,685

More information on Freelance.com

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